



## FOR IMMEDIATE RELEASE

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## **McNeilus Steel, Inc. Equips Its Private Fleet with Rand McNally's TND™ 760 Devices**

*Mobile fleet management devices selected for navigation and E-Log features*

**SKOKIE, Ill., Dec. 22, 2014** – Seeking to further control logistics and costs, [McNeilus Steel, Inc.](#) (McNeilus) of Dodge Center, Minn., has installed [Rand McNally's TND™ 760](#) devices across its private fleet. The installation was so quick and easy, most happened during driver fuel-ups.

Although private fleets have more control of logistics than manufacturers that outsource shipments, paying attention to the details, controlling costs, and running compliant are still priorities. With the Rand McNally TND™ 760 mobile fleet management system, McNeilus is able to track shipments, log driver hours of service, and streamline communications between dispatch and drivers. Throughout its fleet of 126 trucks, McNeilus can easily monitor the movement of finished products from its service centers to a customer's delivery bay.

McNeilus has produced and delivered metal products for more than sixty years in the upper Midwest.

"Using automated technology in place of paper and phone calls to dispatch is so much better," said Mark Johnson, Transportation Manager of McNeilus. "It allows us to be as efficient as we can, with the added benefits of ensuring we are on track for our deliveries, and compliant, such as with hours of service and fuel tax regulations."

Earlier this year, McNeilus had begun searching for a replacement to its current in-cab system. McNeilus management evaluated several options before selecting Rand McNally. Company executives tested systems with a focus on implementing electronic logs (E-Logs), e-mail communication with drivers, and truck navigation. The TND™ 760s simple installation and user-friendly driver interface helped McNeilus management and the company drivers quickly implement the system and begin delivering the sought-after results. Installation of the device was so quick and easy, Johnson said, in 70% of cases the set up was completed during a driver fuel-up.

Other benefits that the company has discovered vs. its prior system include device connectivity improvements, elimination of calls back to dispatch for driving directions, and the ability to analyze actual vs. planned driver behavior.

“The Rand McNally TND™ 760 is just a really good system. It’s user friendly, both from a driver and operations management perspective. The implementation has really been a win-win,” said Johnson.

For more information on Rand McNally’s mobile fleet management services, call 1-800-789-6277 or visit [randmcnally.com](http://randmcnally.com).

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For more information on McNeilus Steel Inc., visit [www.mcneilus.com](http://www.mcneilus.com).