RAND McNALLY

Commercial Transportation Case Study

Bekins Van Lines, LLC / Utilizes **MileMaker®** software for HHG Calculations

Business

Bekins Van Lines, LLC, headquartered in Hillside, IL, is a worldwide moving company with more than 2,300 trailers. The company and its agents manage logistics and the transportation of household goods as well as materials for trade shows.

Opportunity

The household goods moving industry requires the use of specific rules to calculate point-to-point mileage for billing. The required mileages are known as Household Goods (HHG) mileages. Rand McNally produces the only mileage programs on the market that contain HHG miles.

Bekins needed a program that provided HHG mileages and easily integrated into a variety of platforms. Bekins had used the mainframe version of MileMaker® for 20 years. In 2007, Bekins underwent a new system implementation, moving all core business applications from a mainframe environment to Java web applications. As a result, Bekins purchased the UNIX® version of MileMaker® and uses API calls to seamlessly transfer information to multiple mileage dependant applications.

Result

Integrating the new version of MileMaker® software allowed Bekins to provide its agents and customers accurate, industry standard mileage calculations. The output produces consistent tariff pricing that meets its published guidelines.

BEKINS®

" As the best-known brand name in the moving business, having the ability to access consistent mileage calculations utilizing the specialized HHG distance rules, is critical to our operation. We needed a solution that could be easily integrated into our core logistics systems using standard Java connection methods. An open platform that would allow for integration with mobile applications was also an important consideration. Rand McNally's MileMaker® software had been with us on a Mainframe, and more recently, under a UNIX platform, providing the consistent miles we need to ensure our pricing is in-line with our published guidelines."

Randy Valentino,
CTO, Bekins Van Lines, LLC